

About Michael Dennis



Michael Dennis is a self-made real estate investor, trainer & consultant with 30 year experience. At age 23 he became Ohio's youngest real estate pro-

fessor, and is widely regarded as one of the industry's premier instructors.

Dennis has taught collegiate real estate courses at Bowling Green State University, Lorain County Community College and Cuyahoga Community College since 1993. He has trained thousands of investors and is known for his empowering lectures and ability to connect with people from all walks of life.

Dennis earned his MBA from the University of Toledo and is the founder and CEO of the growing internet platform ServiceSold.com, an online marketplace for home improvement and construction services. He has worked as a real

estate TV and radio talk show host, an Ohio REI club trainer, and has advised some of the industry's most

successful businesses, celebrities and investors including Cleveland housing court judge the Honorable Ronald J. H. O'Leary.

Mike Dennis
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*"These classes taught me a lot about investing and the instructor was **excellent. I would highly recommend it** for anyone."*

- Dr. Sonji Boyd

*"**This class was outstanding** 15 years ago when I first enrolled and it's even better now."*

- Charles Ferrari

*"Mike Dennis' education in finance and real-world investment experience, along with his **informative yet entertaining presentation**, makes his class essential to both the novice and seasoned real estate investor."*

- Eric Elmi

*"These courses are **a must** for anyone who wants to build wealth in today's economy."*

- Randy Campbell

*"Mike Dennis helped me build my business, reach my goals and **be a successful investor**."*

- Sue A. Sazima

*"We choose to follow business people who are **street smart as well as book smart**. Mike Dennis is both. He's been there, done that and makes it easy for novices like us to understand."*

- Jeff and Jan Toth

Space is limited; Register Today!
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REAL ESTATE RULES

Build your real estate investing career with this comprehensive 8-week course.

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Teaching you **how** to think,
not **what** to think.

Learn the Skills to Succeed in Real Estate

- How to set up your business
- Getting started with little or no money
- Which area to invest in
- How to find, acquire, and rent property
- How to buy-fix-flip houses for big profits
- How to wholesale any property
- How to profit from foreclosure properties
- How to market and sell your own properties
- How to deal with risk and ethical issues
- How to properly negotiate any deal including role playing and much more

The LELA Award

Since the 1980's, Lake Erie Landlord Association has been dedicated to the welfare and prosperity of the entire community with a core mission of empowering all its members to make this a better world to live in. With an emphasis on education and development, LELA is committed to offering the finest educational program in Ohio that will change the lives of all participants. In their honor, each class will vote for the most inspirational and impactful investor appropriately named the LELA Award.

Spring 2020 Course Schedule

Classes are held Thursdays at 5:30 - 9:00 PM at Lorain County Community College, Room 201, 32121 Lorain Rd, North Ridgeville, OH 44039.

- **March 12**
- **March 19**
- **March 26**
- **April 2**
- **April 9**
- **April 16**
- **April 23**
- **April 25: Bonus Bus Trip.** *Walk through local houses with two experts and learn how to recognize a great deal.*

Cost

Payment for the course entitles you to attend **unlimited future classes to remain sharp** and network with investors in training. A **free follow-up group** of class graduates is also included to promote growth and ensure your ongoing success.

LELA members:

One member: **\$149**

Two members: **\$199**

Non-members:

One attendee: **\$299***

Two attendees: **\$499***

* Includes a one year LELA membership

Course Overview

If you have a strong interest in improving the quality of your life, we have the class for you!

Our 8 week collegiate level training is specifically designed to match your natural strength to the techniques that best serve you. By playing to your strength your real estate investing career will flourish and your world will change.

Whether you are a seasoned investing veteran wanting to sharpen your skills, looking to change careers or desire more out of life, this course is for you. Each class includes **a great meal and a very powerful and entertaining lecture** by our featured instructor.

In addition, this course includes a **bonus bus tour of investment properties** guided by 2 experts to enhance your learning experience.

Who Should Attend?

Anyone who has a strong drive to improve the quality of their life. There are a million different ways to make a million different dollars in today's investing world. If you have a burning desire to be financially independent, this course will teach the various options that **match your natural strength to the appropriate technique** that best serves you. If you are willing to put in the groundwork it takes to make it in this world; this course will set you free.